

Ellis Williams Architects

Rapport 3

Case Study

We chose Cubic Interactive's Rapport 3 system to supersede our existing accounts and time management system, which had become obsolete and lacked the sophistication we required.

As an established architectural practice that has enjoyed growing profitability and success, our key criteria for a new system was its ability to evaluate the profitability of our individual projects. We wanted to establish with absolute accuracy where we were making a profit or a loss.

By achieving this objective, we can evaluate the effectiveness of resources on current projects and forecast those that need to be allocated to speculative projects, which, in turn, enables us to cost projects accordingly. We can ensure that we are always in control.

In selecting a system that was right for us, we approached three companies with varying systems, cost structures and services. Rapport 3 was affordable and easy to use – these were key drivers in our decision.

An additional benefit was that the system could be tailored in terms of resource and work-in-progress reporting. We have found the team at Cubic Interactive willing to respond to our specific needs and approachable. They are nice people to do business with!

Sue Hind, Practice Manager
Ellis Williams Architects

Details:

- **Company:** Ellis Williams Architects
- **Sector:** Architecture
- **Size:** 96 staff
- **Location:** London, Warrington, Berlin
- **Website:** www.ewa.co.uk

Rapport 3 Package:

- Human Resources
- Contacts
- Project Costing
- Hosted on Internal Server